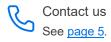


New Zealand Weekly Data Wrap

21 November 2025

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ANZ Proprietary data

Check out our latest releases below

- ANZ Business Outlook: October 2025
- ANZ-Roy Morgan Consumer Confidence: October 2025
- ANZ Truckometer: October 2025
- ANZ Commodity Price Index: October 2025
- ANZ NZ Merchant and Card Spending: October 2025

Key forecasts and rates

Our forecasts can be found on page 4.

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The final cut?

Overview: We expect the RBNZ to cut the OCR 25bp next week to 2.25% and publish a forecast rate track bottoming out around 2.15-2.20%. In terms of this week's data, most of it landed on the dovish side after several weeks of strengthening. The Selected Price Indicators came in a touch below our expectations and inflation expectations eased. The PSI increased in a muted fashion and house prices dropped slightly. The annual goods trade balance was little changed and we revised down our milk price forecast from \$10/kgMS to \$9.65/kgMS. We also published a note setting out how we expect Fonterra's capital return will impact GDP and the current account. Next week brings Q3 retail trade, the first of the partial GDP indicators. We currently see a touch of upside risk to our Q3 GDP forecast (+0.5% q/q), but we will wait to see the partial indicators before centralising these risks into our forecast.

RBNZ to cut 25bp next week: We expect a 25bp cut in the OCR to 2.25% on Wednesday 26 November. We don't expect the RBNZ to cut further next year (barring a global shock) but it would be politic to leave the door open to that possibility in order to head off a potential U-turn in monetary conditions over the summer. An OCR track bottoming out around 2.15-2.20% would likely tick the "dovish-enough" box in the Committee's minds. The data since the RBNZ's frontloaded 50bp cut in October have been much as the RBNZ expected, and we suspect the RBNZ's model and forecasts won't dictate that a cut next week is necessary. But if the RBNZ doesn't cut, the market reaction could be violent, putting upward pressure on interest rates. That could harm confidence and put the nascent recovery at risk. A 25bp cut can therefore easily be justified on strategic and risk-management grounds. However, as far as alternatives go, we view a hold as likelier than another -50bp.

October Selected Price Indexes suggest mild downside risk to our Q4 CPI forecast: The first Selected Price Index (SPI) release for Q4 came in softer than anticipated, with our weighted SPI index declining 0.1% m/m, versus an expected rise of 0.2%. However, much of the surprise was driven by the relatively volatile components – chiefly airfares – where a partial reversal in coming months seems likely. Food prices fell 0.3% m/m, slightly less than our forecast of -0.4%, while rents were flat (0.0% m/m), undershooting our expectation of a 0.1% lift. Overall, the big-picture view remains intact: disinflation across the interest-rate-sensitive components of the CPI continues to offset elevated administrative price inflation, such as council rates (not in the SPI) and electricity line charges. While these data suggest some downside risk to our Q4 CPI forecast of a 0.4% q/q rise (2.9% y/y), given it's early in the quarter and the fact that the surprise stems mostly from the volatile components, we're comfortable waiting for the November SPI before considering any adjustments.

Inflation expectations not a roadblock to a 25bp cut next week: The RBNZ released its Household and Business expectations surveys this week, which showed inflation expectations either going the right way or stable in Q4. Mean inflation expectations for households across the 1, 2, and 5-year horizons were down slightly, but the median measures were stable. It was a similar result in the Business survey, where mean inflation expectations fell across the 1, 2, 5, and 10-year horizons, but the weighted median measures were unchanged. The overall signal is similar to the survey of forecasters, economists and industry leaders out last week. All up, while the RBNZ will continue to watch inflation expectations like a hawk as the economic recovery gathers steam, the latest data do not suggest additional caution is warranted versus the October Monetary Policy Review.

NZ Economic News

ANZ's latest data releases, forecast updates and insights

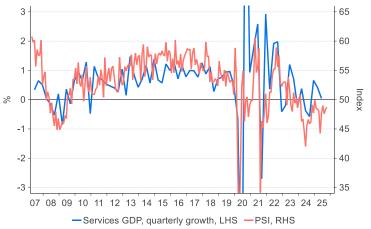
- NZ Forecast Update: Farmgate milk price revised down to \$9.65/kgMS
- NZ Insight: economic impacts of Fonterra's special dividend
- NZ Selected Price Indexes: weaker than expected but early days
- NZ REINZ housing data: sales up, prices down (slightly)
- NZ Economic Outlook: spring thaw
- NZ labour market: weak, but poised for recovery
- NZ Property Focus: home ownership costs vs rents
- NZ CPI review: kissing the band
- NZ Agri Focus: leaping into spring
- NZ REINZ housing data: going sideways
- RBNZ Monetary Policy Review and OCR call change - frontloading
- NZ NZIER QSBO: RBNZ's dovish pivot fails to lift spirits
- NZ Property Focus: breaking even
- NZ long-term fiscal statement review – action required
- RBNZ Governor appointed the new face of monetary policy
- NZ Insight: arguments for a 25bp or 50bp cut in October
- NZ GDP: mid-year slump confirmed
- NZ Agri Focus: glass half full
- NZ Property Focus: a subdued winter
- NZ Economic Overview: delayed, but not derailed
- RBNZ MPS Review: 25bp cut; dovish pivot
- NZ Insight: labour hoarding and monetary policy
- NZ Property Focus: investigating rising council rates – where to from here?
- NZ Agri Insight: NZ milk production off to a strong start
- NZ Budget 2025: much as advertised
- NZ Forecast Update: milk price revised up to \$10/kgMS this season and next

Click <u>here</u> for more.

Upside risks to our 0.5% q/q GDP forecast for Q3: The first partial GDP indicator, retail trade, is out next week. We are currently forecasting GDP growth of 0.5% q/q in Q3 but see some upside risk to this. Among the indicators hinting at upside risk, the RBNZ's Kiwi-GDP nowcast is currently sitting at 0.6% q/q, hours worked increased solidly in Q3, and the suite of high-frequency activity indicators has clearly improved since Q2. In addition, a few early industry indicators for GDP have been a touch stronger than we had anticipated, such as electricity production and ready-mixed concrete production. However, this could all yet be overturned by the partial GDP indicators, and we'll shore up our forecast as these roll in over the next three weeks. Note also that the annual benchmarking and other data improvements also due in the Q3 GDP is release on 18 December could end up rewriting our understanding of the recent volatile path of GDP.

PSI creeps higher: The BNZ-Business NZ Performance of Services Index increased by a measly 0.4pts to 48.7 in October, extending last month's 0.7pt increase. It would be fair to say it is one of the least rosy high-frequency indicators around right now (compared to indicators such as the PMI or ANZ Business Outlook). October's result was barely above the average over the past year (48.1) and is still in contractionary territory (below 50). The subcomponents also offered little encouragement, all in the 47.5-49.5 range. However, the PSI has been persistently downbeat since 2023 compared to other indicators. Taking this into account, we'd call the current level of the PSI consistent with positive but low growth in services industry GDP (figure 1).

Figure 1. PSI vs services industry GDP growth (sa)



Source: BusinessNZ, Stats NZ, Macrobond, ANZ Research

House prices remain steady as strengthening sales meet high listings: Seasonally adjusted sales volumes increased 4.2% m/m in October, taking them back to around the same level they were in autumn before they weakened over winter. However, sales continue to be met by plenty of listings, keeping price tension in check. The seasonally adjusted REINZ House Price Index dipped 0.1% in October and is up just 0.3% y/y (3mma). Prices now appear likely to finish 2025 at or just below our forecast for 0.5-1.0% y/y growth.

Dairy: We revised our milk price forecast to \$9.65/kgMS. This is down from our previous forecast of \$10.00. Butter prices are the main driver of the current bearish trend after dairy prices peaked in May 2025, supported by strong milk production in the US and EU. Earlier this week, the Global Dairy Trade auction saw prices fall 3.0%, with butter falling 7.6%. We also published a note looking at the economic impacts of Fonterra's upcoming capital return. The sale of Fonterra's consumer business will see Fonterra's farmers receive an average payout of almost \$400k each, summing to 0.7% of GDP. The payout will provide a tailwind to GDP growth through 2026. However, the boost to GDP is likely to be considerably smaller than 0.7% as only the portion spent domestically will add directly to GDP. Much of the funds will go into debt reduction, and some of it will be spent on imports. We also expect the transaction will have negligible immediate impact on the current account balance.

Trade balance little changed: The annual goods trade balance was little changed, coming in at \$2.3bn in October compared to \$2.4bn in September (revised from \$2.2bn). Exports held at high levels, while fuel drove a bounce in imports.

Data calendar

What's coming up in the months ahead.

Date	Data/event
Fri 28 Nov	RBNZ Mortgage
(3:00pm)	Lending – Oct
Mon 1 Dec	Building Consents –
(10:45am)	Oct
Tue 2 Dec (10:45am)	Terms of Trade – Q3
Wed 3 Dec (early am)	Global Dairy Trade auction
Wed 3 Dec (1:00pm)	ANZ Commodity Price Index – Nov
Thu 4 Dec (10:45am)	Building Work Put in Place – Q3
Wed 10 Dec (10:00am)	ANZ Truckometer –
Wed 10 Dec (10:45am)	Net Migration – Oct
Thu 11 Dec	Economic Survey of
(10:45am) Fri 12 Dec	Manufacturing – Q3 BusinessNZ Manuf
(10:30am	PMI – Nov
Fri 12 Dec (10:45am)	Electronic Card Transactions – Nov
Mon 15 Dec	Performance Services
(10:30am)	Index – Nov
Tue 16 Dec (10:45am)	Selected Price Indexes – Nov
Tue 16 Dec (1:00pm)	HYEFU 2025
Wed 17 Dec (early am)	Global Dairy Trade auction
Wed 17 Dec (10:45am)	Balance of Payments – Q3
Thu 18 Dec (10:45am)	GDP – Q3
Fri 19 Dec (10:00am)	ANZ-RM Consumer Confidence – Dec
Fri 19 Dec (10:45am)	Merchandise Trade – Nov
Fri 19 Dec (1:00pm)	ANZ Business Outlook – Dec
Tue 23 Dec	RBNZ Mortgage
(3:00pm)	Lending – Nov
Wed 7 Jan (early am)	Global Dairy Trade auction
Wed 14 Jan (10:45am)	Selected Price Indexes – Nov
Wed 14 Jan (10:45am)	Building Consents – Nov
Wed 14 Jan (1:00pm)	ANZ Commodity Price Index – Dec
Thu 15 Jan (10:00am)	ANZ Truckometer –
Fri 16 Jan	BusinessNZ Manuf
(10:30am Fri 16 Jan	PMI – Dec Selected Price Indexes
(10:45am) Tue 20 Jan	DecPerformance Services
(10:30am) Wed 21 Jan	Index – Dec Global Dairy Trade
(early am) Thu 22 Jan	auction Electronic Card
(10:45am)	Transactions – Dec
Thu 22 Jan (10:45am)	Net Migration – Nov
Fri 23 Jan (10:45am)	CPI – Q4

Interest rate markets

It has been a reasonably volatile week on global and local interest rate markets, with yields rising in the US as markets question the prospects of a December Fed cut in the absence of key data and local markets walk back the odds of a 50bp OCR cut next week. In level terms, rates haven't moved far, but the whole street is eagerly awaiting next week's RBNZ MPS for a detailed assessment on how they see policy evolving. On the bond side, NZDM issued \$6bn of 2036 bonds via syndication this week, drawing record interest from offshore investors. That was always in prospect given how steep the NZGB curve is, which makes buying NZGBs attractive when hedged back to other currencies in markets where yield curves are flatter and 10yr bond yields are lower. That deal has put NZDM well ahead of its required run rate of issuance, which both gives them breathing space and takes pressure off nervous markets, given the unsustainable fiscal backdrop globally. The highlight next week is obviously the RBNZ MPS at 2pm on Wednesday. While a 25bp cut is expected by us, most analysts and markets, as we approach the end of the easing cycle, how markets and households react (the former in the wholesale market and the latter via mortgage fixing) will depend crucially on the RBNZ's messaging. We think they'll signal an openness to easing more if that's warranted by the data, but they are likely to stop short of promising another cut, given green shoots. Given that expectation, and as per our short-end interest rate forecasts, we don't see significant further downside and expect bellwethers like the 2-year swap to start rising as we roll into 2026 and markets look forward to eventual hikes. But let's put that prospect in perspective: at this stage, our assessment is that those hikes will be more about policy normalising back towards neutral than the start of an all-out hiking cycle, as we saw between 2021 and 2023. A recovery beckons, but we expect it to be more of the muddlethrough variety than boom-bust.

FX markets

The Kiwi has had another challenging week, having hit a 7-month low early Friday on a slump in risk appetite that saw both new-age risk barometers like Bitcoin and old-school indicators like US bond yields tumble. The move in the Kiwi has seen it wipe out 2025 gains (it ended 2024 at 0.5623 according to Bloomberg) and put a stop to tentative signs of recovery last week, when it made new highs every day. Keeping an open mind is a necessity at this point given how fickle and fragile sentiment is, but given the role low interest rates have played in the Kiwi's demise, next week's RBNZ MPS has the potential to bring some respite, especially if it is more balanced than downbeat market expectations, as we expect. That's not to say that we expect a sharp rise in short-end interest rates next week, but we do think markets are pricing in a lower interest rate profile than what will eventuate, and if the final OCR cut of the year backstops a recovery over the summer, that is ultimately likely be positive for the Kiwi.

The week ahead

RBNZ November MPS (Wednesday 26 November, 2:00pm). See our Preview.

Retail Sales – Q3 (Thursday 27 November, 10:45am). This is the first partial indicator for Q3 GDP. We have pencilled in a 0.7% q/q increase in sales volumes. Retail trade indicators such as electronic card transactions and retail activity in our Business Outlook survey were clearly much improved in Q3 compared to Q2. However, reported retail trade volumes were oddly strong in Q2 (+0.5% q/q) compared to the wider suite of retail and GDP indicators at the time. The potential for payback from this means we're reluctant to forecast a stronger number for Q3.

ANZ Business Outlook - November (Thursday 27 November, 1:00pm).

ANZ-Roy Morgan Consumer Confidence – November (Friday 28 November, 10:00am

Monthly filled jobs – October (Friday 28 November, 10:45am). Weekly jobs data suggest a 0.1-0.2% m/m contraction is on the cards. A downward revision to last month's read of +0.3% would not surprise.

Key Forecasts and Rates

	Actual								
FX rates	Sep-25	Oct-25	Today	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26	Mar-27
NZD/USD	0.579	0.572	0.559	0.620	0.630	0.630	0.640	0.640	0.650
NZD/AUD	0.877	0.875	0.867	0.925	0.926	0.926	0.928	0.928	0.929
NZD/EUR	0.493	0.496	0.485	0.517	0.521	0.516	0.520	0.516	0.520
NZD/JPY	85.8	88.2	88.0	85.6	85.7	84.4	84.5	83.2	83.2
NZD/GBP	0.431	0.435	0.427	0.446	0.450	0.447	0.451	0.448	0.451
NZ\$ TWI	66.8	66.5	65.4	70.5	71.1	70.8	71.5	71.2	71.8
Interest rates	Sep-25	Oct-25	Today	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26	Mar-27
NZ OCR	3.00	2.50	2.50	2.25	2.25	2.25	2.25	2.25	2.50
NZ 90 day bill	2.80	2.52	2.44	2.33	2.30	2.30	2.30	2.57	3.07
NZ 2-yr swap	2.63	2.56	2.60	2.50	2.65	2.85	3.00	3.10	3.21
NZ 10-yr bond	4.19	4.06	4.12	4.20	4.20	4.30	4.40	4.40	4.40

Economic forecasts

	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26	Mar-27	Jun-27
GDP (% qoq)	-0.9	0.5	0.9	0.8	0.7	0.7	0.7	0.7	0.7
GDP (% yoy)	-0.6	0.9	1.4	1.2	2.9	3.1	2.9	2.8	2.8
CPI (% qoq)	0.5	1.0	0.4	0.3	0.4	8.0	0.4	0.4	0.4
CPI (% yoy)	2.7	3.0	2.9	2.2	2.1	1.8	1.8	1.9	1.9
Employment (% qoq)	-0.2	0.0	0.3	0.5	0.6	0.6	0.6	0.6	0.5
Employment (% yoy)	-1.2	-0.6	0.0	0.6	1.4	2.0	2.3	2.4	2.3
Unemployment Rate (% sa)	5.2	5.3	5.2	5.0	4.8	4.6	4.5	4.3	4.3

 $Figures \ in \ bold \ are \ forecasts. \ mom: Month-on-Month; \ qoq: \ Quarter-on-Quarter; \ yoy: \ Year-on-Year. \ Click \ \underline{here} \ for \ full \ ANZ \ forecasts$

Figure 2. GDP level

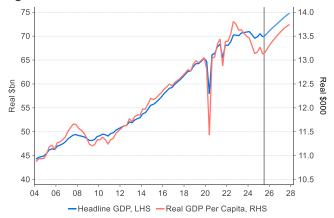


Figure 3. CPI inflation measures

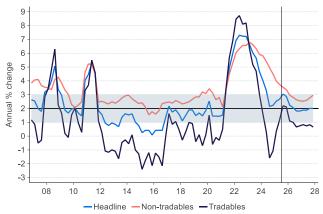
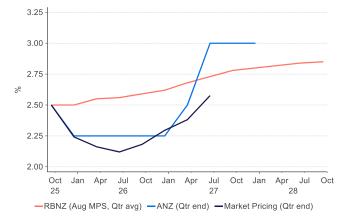
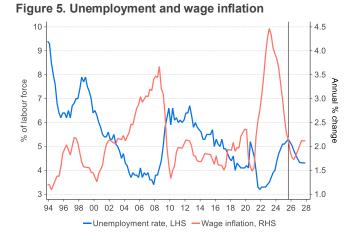


Figure 4. OCR forecast





Source: Stats NZ, RBNZ, ICAP, Bloomberg, Macrobond, ANZ Research

Meet the team

We welcome your questions and feedback. Click here for more information about our team.



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